## **Economic Way of Thinking Essay**

Assignment: Follow the outline in an essay.

EQ: How do the laws of supply and demand connect to the "Economic Way of Thinking"? 60 pts

- I. Intro/background
  - a. hook
  - b. background
  - c. thesis (EQ answer)
- II. The laws of supply and demand
  - a. define
  - b. give and example
- III. Economic Way of Thinking"
  - a. Example 1 #1
  - b. Example 2 #3
  - c. Example 3 #6
- IV. Conclusion

## The Seven Principles of the Economic Way of Thinking and Reasoning

It's all about individual choice - Luck has nothing to do with it; marginal analysis ... everything.

- 1. People choose.
- 2. People's choices involve costs.
- 3. People respond to incentives in predictable ways.
- 4. People create economic systems that influence individual choices and incentives.
- 5. People gain when they trade voluntarily.
- 6. People's choices have consequences that lie in the future.
- 7. The laws of Supply and Demand affect every aspect of life.